





Investor Pitch Deck

XONDA POWER SYSTEMS

Distributed Energy Infrastructure for Emerging Markets

Reliable Hybrid Energy Infrastructure. Long-Term Contracted Revenue.

Energy Infrastructure in Emerging Markets is Fundamentally Broken

- Rising electricity tariffs
- Grid instability and load shedding
- Heavy dependence on diesel generation
- Poor power quality and operational downtime
- Utilities unable to expand quickly enough

Telecom networks, commercial & industrial facilities, and utilities require 24/7 uptime but often rely on expensive diesel generation.

Result: urgent demand for reliable, scalable, rapidly deployable energy infrastructure.

Why Now

- Rising diesel costs and volatility
 - Rapid decline in solar and battery costs
 - Increasing grid instability across emerging markets
 - Growth of distributed generation and IPP frameworks
 - Rising energy demand from telecom and industry
 - Governments encouraging private infrastructure participation
- Customers are actively seeking Energy-as-a-Service and long-term infrastructure partnerships.

Xonda Delivers Hybrid Energy Infrastructure-as-a-Service

Xonda designs, finances, builds, owns, operates, and maintains distributed hybrid energy systems under long-term agreements.

Hybrid architecture includes:

- Solar PV
- Battery Storage (BESS)
- Grid Integration
- Backup Thermal Generation
- Intelligent Controls & Optimization

Infrastructure deployment with recurring contracted revenue — not equipment sales.

Long-Term Infrastructure Ownership Model

Customer Xonda designs/builds/owns/operates system Long-term PPA Recurring monthly revenue

SPV ownership structure Infrastructure portfolio growth

Key business model elements:

- Independent Power Producer (IPP) model
 - Long-term contracted cash flow
 - Build-own-operate philosophy
 - Project-level SPVs
- Debt + equity infrastructure financing

Modular Infrastructure Platform

XSIP™ – standardized hybrid switching and integration platform integrating grid, solar, battery, and generators.

PowerBox™ – modular containerized hybrid microgrid platform designed for telecom, mining, microgrids, and remote operations.

AI / EMS Optimization Roadmap

- Intelligent dispatch optimization
 - Remote monitoring
 - Fuel reduction
- Predictive operational analytics

Africa Is Xonda's Primary Market Focus

Botswana is intended to serve as Xonda's:

- Operational proving ground
- Early deployment market
- Regional Southern African platform
- Foundation for broader expansion

Primary focus:

- Botswana
- Southern Africa
- Sub-Saharan Africa

Secondary expansion markets:

- Caribbean
- Latin America

Current Botswana Market Engagement

Active discussions and opportunity development with:

- Stanbic Bank
- Letshego
- Utande
- Kavango Engineering
- Telecom operators
- Utility-related opportunities involving BPC

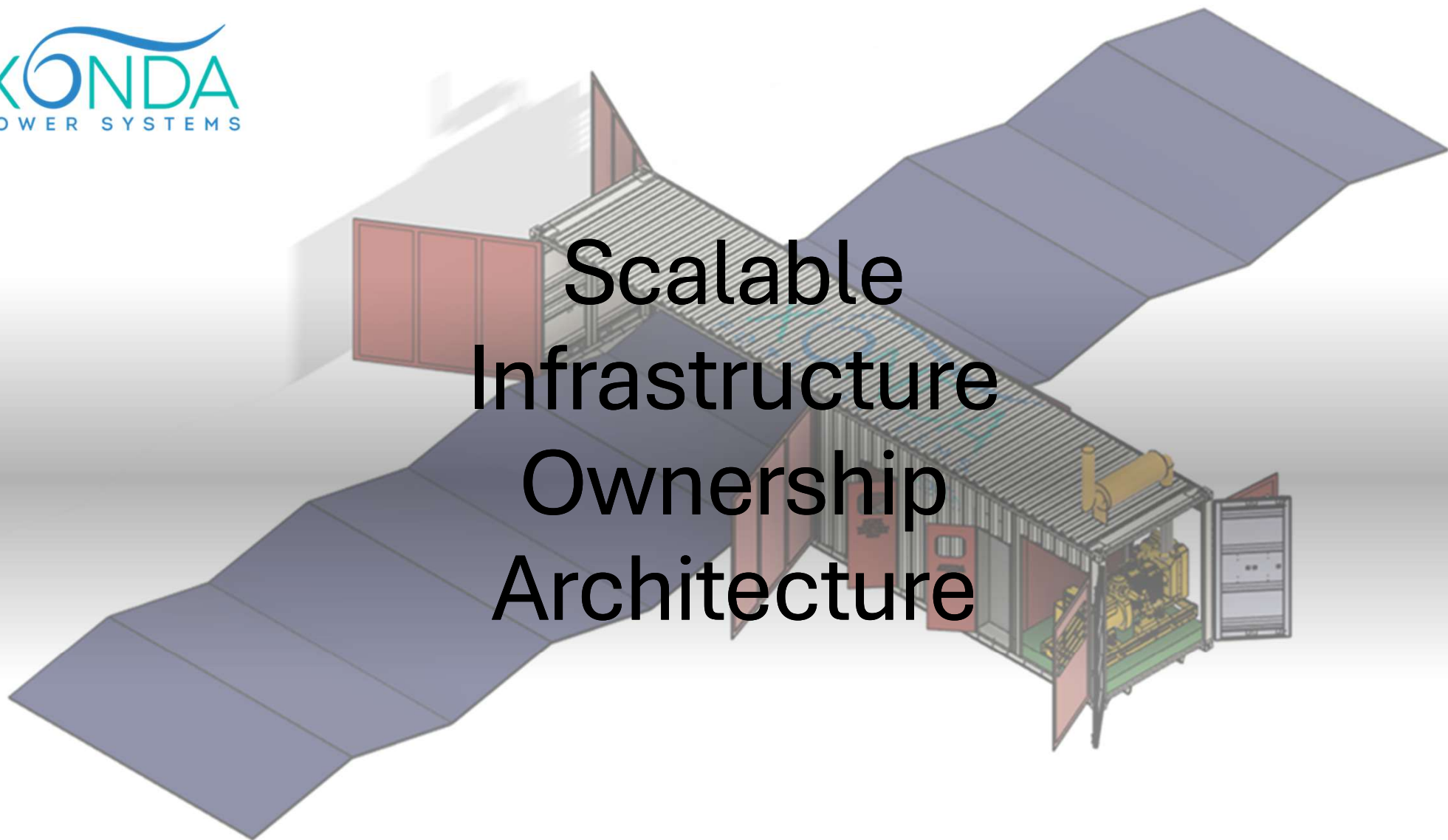
Botswana market drivers include rising tariffs, load shedding, aging infrastructure, and increasing diesel costs.

Standardized Distributed Energy Portfolio

- Commercial & Industrial Hybrid Systems (100kW–1MW+)
 - PowerBox™ Modular Microgrids
 - Telecom Infrastructure Solutions
 - Intelligent Energy Optimization

Where appropriate, Xonda may support transitional thermal generation solutions for temporary grid stabilization and infrastructure gaps.

Scalable Infrastructure Ownership Architecture



Scalable Infrastructure Ownership Architecture

- Offshore parent holding company (future structure)
 - Regional operating entities
 - Project-level SPVs
- Infrastructure ownership model
 - Scalable project financing

Benefits:

- Risk isolation
- Efficient capital deployment
- Portfolio aggregation potential
- Scalable recurring revenue growth

Long-Term Contracted Revenue

Revenue Streams:

- Long-term PPA payments
- Capacity/service payments
- Project-level ownership participation
- Operational optimization efficiencies

Typical Agreements:

- 10–20 year contracts
- Fixed monthly contracted revenue
- Optional variable components

Seed Capital Strategy Target Raise: Approximately US\$2.5M (~20% equity ownership)

Intended Use of Funds:

- Platform development (XSIP + PowerBox)
- Initial project equity / SPV bridge capital
 - Supply chain and operational scaling
- Working capital and Africa market expansion

Corporate capital supports platform development while projects are financed primarily at the SPV level.

Founding Team

Adam Marchese – Co-Founder, Investor & CEO, Global Operations

- Global operations and infrastructure experience
 - APR Energy operational background
- Modular systems & supply chain development
 - Engineering and operational leadership

Clyde Uys – Co-Founder, Investor & President, Africa Operations

- Botswana industrial and mining relationships
 - African operational execution
- Power-generation support experience
 - Industrial business development

Building the Next Generation of Distributed Energy Infrastructure

Xonda is developing a scalable infrastructure platform combining:

- Modular energy systems
 - Intelligent controls
- Long-term contracted infrastructure revenue
 - Hybrid optimization
- Distributed operational capability

Reliable Power. Anywhere. Anytime.



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Thank you!

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